

Job Title: Sales Officer – Affordable Home Loan

Salary: Up to ₹2.75 LPA + Attractive Incentives

For Freshers: ₹13,000 - ₹15,000 per month + Incentives

For Experienced: Up to ₹18000 Fixed In hand + Incentives

Job Description:

We are looking for motivated individuals to join our team as Sales Officers for Home Loans. This role requires proactive sourcing of clients, building strong relationships, and ensuring smooth loan processing.

Key Responsibilities:

- Source Home Loan customers through DSA network and open market channels
- Build and maintain strong client relationships for repeat and referral business
- Coordinate with internal teams to ensure timely and smooth disbursement of loans
- Achieve assigned sales targets consistently
- Deliver excellent post-sales service and support

Eligibility Criteria:

- Education: Graduation is preferred
- Experienced candidates: 12th pass may be considered if they have relevant product experience in Home Loans
- Freshers and experienced candidates are welcome to apply
- Strong communication and interpersonal skills
- Self-motivated with a passion for sales

What We Offer:

- Fixed salary with performance-based incentives
- Comprehensive training and professional growth opportunities
- Supportive team environment and career advancement

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